

Medley™ – Next Generation®

FEATURES



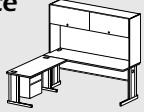
BENEFITS

FEATURES & BENEFITS

Wide Variety of Shapes and Sizes	Allows creative and efficient space planning
High-Pressure Laminate Tops in 17 Standard Color Options with Custom Color Option	Give design latitude and commercial-grade surfaces
Smooth and Fluted T-Mold Options	Provide a choice of a traditional smooth or stylish fluted edge treatment look for the same price
Epoxy Powder Coat Painted Bases	Provide durability and resist scratches and marks
Integrated Wire Management	Surface and leg grommets, wire management trays and legs with lift-off covers allow a hidden flow of cords and cables
Locking Metal Drawer Units	Provides storage in box/file and box/box/box configurations
Smart Seating	Smart Seating Trainers and Smart Seating Stackers are the perfect complement to Medley Computer Furniture
Optional Half Leg	Provides easy access to adjoining work areas
Optional Clamp-On Power/Data Module	Provides access to power and data outlets
Optional Adjustable Bi-Level Keyboard Shelf	Provides positioning of keyboard for non-fatiguing, long-term use
Keyboard Trays and CPU Holders	Support computer technology
ANSI/BIFMA Certified	Gives a competitive edge to the dealer in specs plus a safer work environment for users

Competitive Analysis

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	ABCO Next Generation	KI WorkZone	Mayline/Tiffany Communication Station
Configuration #1 List Price 	\$1,899	\$2,606	\$1,965
Configuration #2 List Price 	\$2,451	\$2,655	\$2,427
Configuration #3 List Price 	\$2,336	\$3,123	\$2,427
Average Difference from Next Generation®		25%	2%

Top Colors	4 Solids 7 Woodgrains 6 Patterns	6 Solids 6 Woodgrains 18 Patterns	5 Solids 6 Woodgrains 9 Patterns
Top Material	High-Pressure Laminate	High-Pressure Laminate	High-Pressure Laminate
Edge Treatments	4 Smooth T-Molds 4 Fluted T-Molds	5 Smooth T-Molds 3mm Post-Formed Elliptical Post-Formed	3 Smooth T-Molds (Colors Pre-Determined)
Grommets	Standard in Top, Legs and Modesty Panel	Standard in Top, Legs and Modesty Panel	Standard in Top, Legs and Modesty Panel
Heights	26 1/2" 29"	27" 29" 23" – 34" Adjustable	26 1/2" 29 1/2"
Understructures	Modesty Panel	Modesty Panel Beam (Support Bar)	Modesty Panel
Half Foot Option	Yes	Yes	Yes
Caster Option	No	Yes	No
Paint Finishes	7	5	12
Removable Leg Inserts/ Wire Pass-Throughs	Metal	Ribbed PVC Smooth PVC	Metal
Wire Management	Standard 9" Trays	Optional Full-Length Tray	Optional Full-Length Tray
Power/Data	Optional Power/ Data Module; Modular Electrical System	5 PowerUp Levels	Optional Power/ Data Module; Electrification System